

KEY PERFORMANCE INDICATORS

Indicator	2018	2019	2020	2021	2022	^Δ 2022/2021 (%)
FINANCIAL INDICATORS ¹						
Revenue (RUB mn)	46,401.1	51,003.7	49,369.6	57,669.7	63,738.9	+10.5
including:						
→ payment for electricity transmission services (RUB mn)	45,583.5	46,515.7	48,101.9	54,526.3	61,452.9	+12.7
→ revenue from grid connection services (RUB mn)	602.5	4,206.2	731.3	2,347.7	1,282.1	−45.4
→ from services for other activities (RUB mn)	215.1	281.8	536.4	795.8	1,003.9	+26.2
Self-cost ² (RUB mn)	41,616.9	43,936.1	46,975.3	50,054.5	53,153.7	+6.2
Net profit (loss) (RUB mn)	151.2	2,503.7	−1,501.3	1,711.8	5,244.5	+206.4
Return on equity (%)	0.43	6.72	−3.86	4.36	12.20	+7.84 p.p.
Return on assets (%)	1.73	4.63	−1.80	2.10	5.78	+3.68 p.p.
Cash at the end of the year (RUB mn)	2,194.5	1,699.6	718.0	1,964.7	4,118.2	+109.6
Long-term loans and borrowings at the end of the year (RUB mn)	13,283.2	19,432.9	17,882.9	16,036.3	16,931.5	+5.6
Short-term loans and borrowings at the end of the year (RUB mn)	11,395.3	3,652.6	5,553.9	4,834.2	3,990.3	−17.5
Dividends declared in the reporting year (RUB mn)	321.6	143.6	636.9	0	2,875.8	+ RUB 2,875.8 mn
Assimilation of capital investments (RUB mn)	7,727	6,769	4,658	5,871	11,469	+95

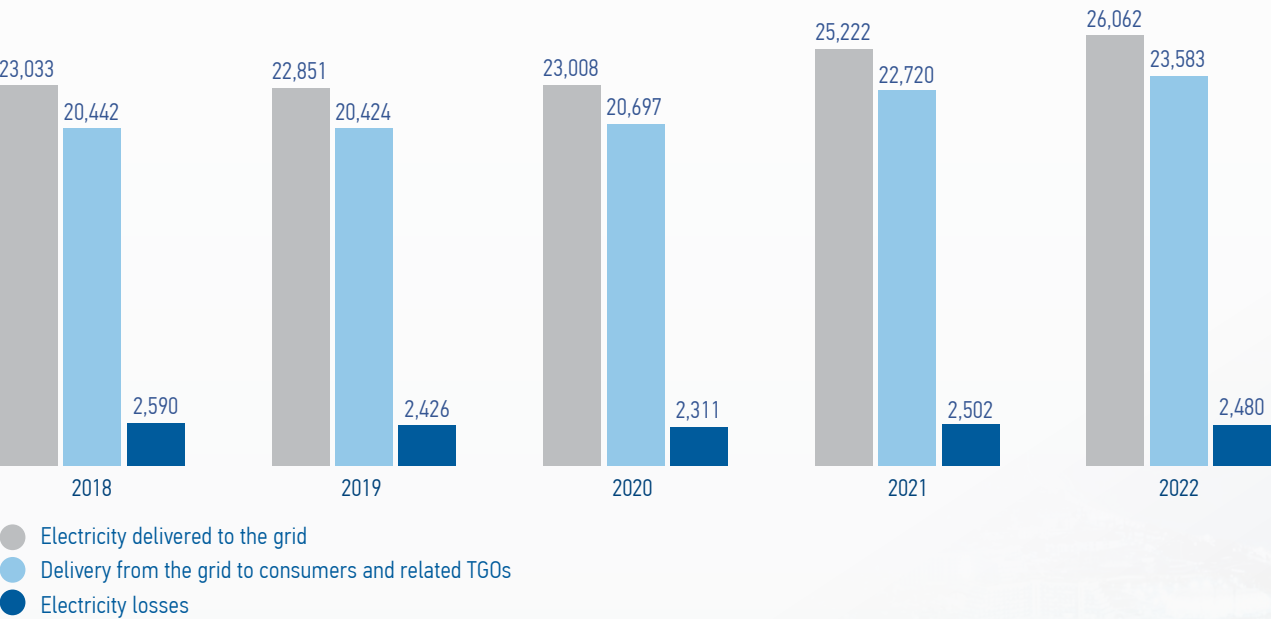
Indicator	2018	2019	2020	2021	2022	^Δ 2022/2021 (%)
OPERATING INDICATORS						
Electricity delivered to the grid of the Company (mn kWh)	23,032.5	22,850.7	23,008.0	25,221.7	26,062.3	+3.3
Electricity transmission services provided (mn kWh)	18,766.5	18,874.2	19,108.1	21,004.5	21,947.8	+4.5
Electricity losses (mn kWh)	2,590.1	2,426.4	2,310.8	2,502.1	2,479.5	−0.9
Connected consumer capacity (MWh)	723	797	650	788	795	+0.9
Total length of overhead and cable power lines (by circuit) (km)	91,000.94	91,645.93	92,226.11	93,067.0	93,597.1	+0.6
Installed capacity of 35–220 kV substations (MVA)	9,937.1	10,514.97	11,471.07	11,561.03	11,826.4	+2.3
Installed capacity of substations in the 10–6/0.4 kV distribution grid (MVA)	4,896.04	4,981.68	5,073.26	5,640.37	5,978.038	+6.0
System average interruption duration index, per point of delivery (I _{SAIDI}) ³ (h)	1.1138	1.0887	0.8870	4.0939	2.8424	−30.6
System average interruption frequency index, per point of delivery (I _{SAIFI}) ³	0.5012	0.4675	0.4592	1.2873	1.2195	−5.3
ACTUAL AVERAGE HEADCOUNT (PEOPLE)	8,611	8,644	8,959	8,876	8,767	−1.2
STAFF BREAKDOWN BY EDUCATION LEVEL						
Higher education (%)	48.4	48.7	49.4	51.5	52.7	+1.2 p.p.
primary / secondary vocational education (%)	36.5	36.1	36.9	34.5	35.7	+1.2 p.p.
basic / secondary general education (%)	15.1	15.2	13.7	14.0	11.6	−2.4 p.p.

¹ The following data were used to calculate the indicators:
- for 2019 — Balance Sheet for 2020 ("As at 31 December 2019" column), Profit and Loss Statement for January – December 2020 ("In 2019" column)
- for 2020 — Balance Sheet for 2021 ("As at 31 December 2020" column), Profit and Loss Statement for January – December 2021 ("In 2020" column)
- for 2021 — Balance Sheet for 2022 ("As at 31 December 2021" column), Profit and Loss Statement for January – December 2021 ("In 2021" column)
- for 2022 — Balance Sheet for 2022 ("As at 31 December 2022" column), Profit and Loss Statement for January – December 2022 ("In 2022" column).

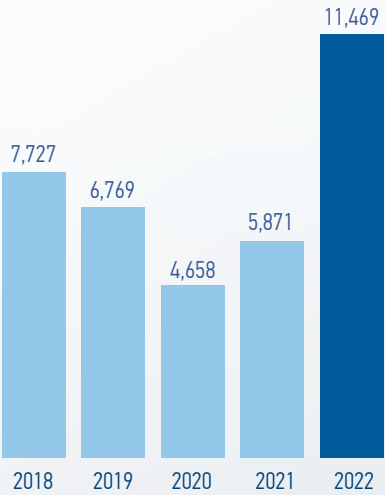
² Including administrative costs.

KEY PERFORMANCE INDICATORS

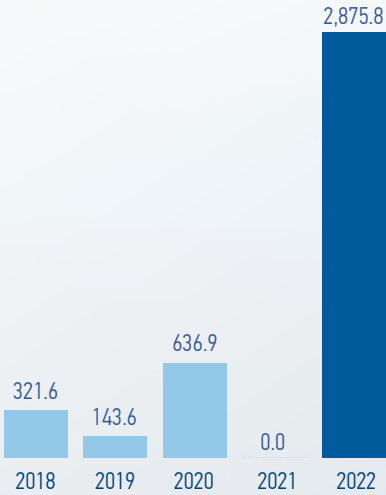
ELECTRICITY DELIVERED TO / FROM ROSSETI KUBAN'S GRID AND ELECTRICITY TRANSMISSION LOSSES (MN KWH)



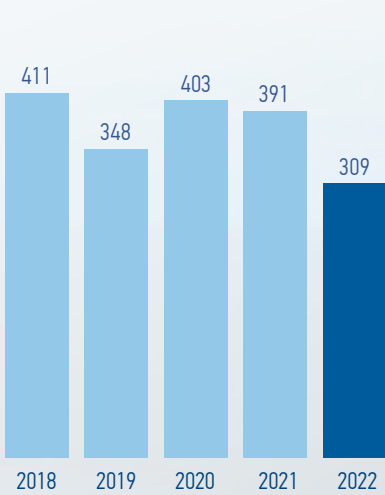
CAPITAL INVESTMENTS ASSIMILATED BY THE COMPANY IN 2018–2022 (RUB MN, EXCL. VAT)



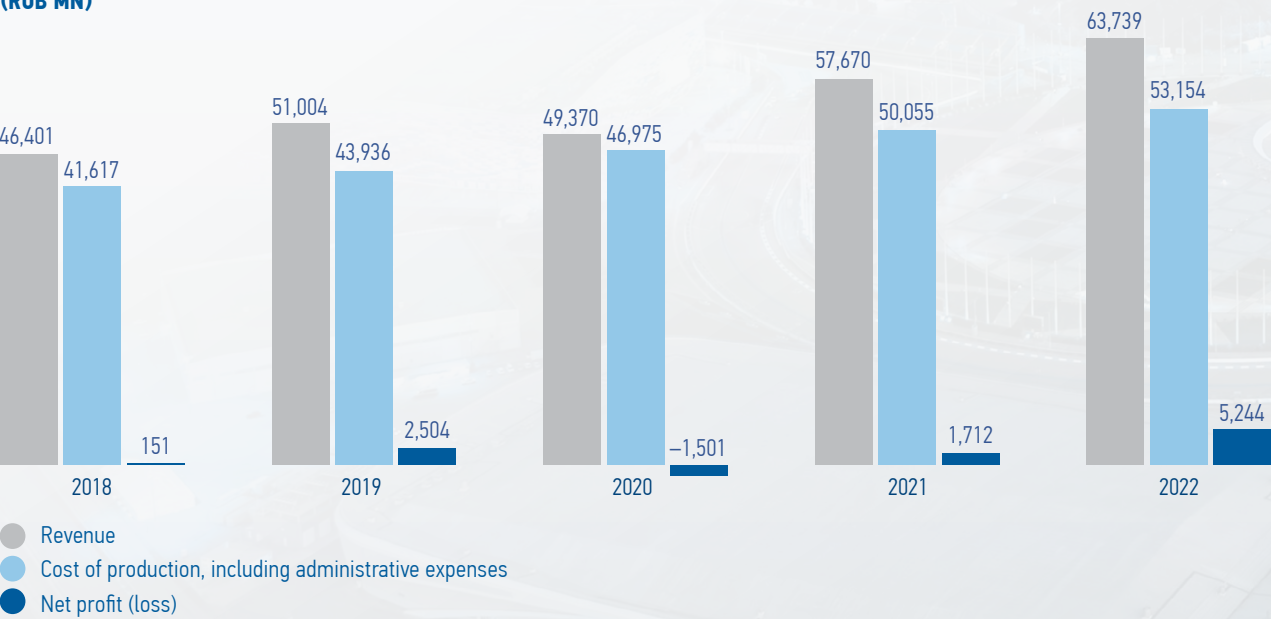
DIVIDENDS DECLARED IN 2018–2022¹ (RUB MN)



NUMBER OF DISTURBANCES (EMERGENCIES) IN THE 110 KV AND ABOVE POWER GRID



CHANGES IN ROSSETI KUBAN'S KEY ECONOMIC INDICATORS (RUB MN)



¹ In 2022, the Company declared two dividend payments: for 2021 – RUB 923.22 million, interim dividends for 9M 2022 and for 2022 – RUB 1,943.54 million, for a total of RUB 2,875.76 million.